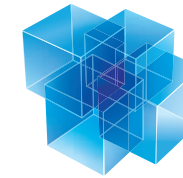


# LEAP

LEADERSHIP & EXECUTIVE ACADEMY PROGRAMME



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Do you have the necessary skills to **DO YOUR BOSS'S JOB?**

## DO YOU

feel you always get the **BEST DEAL** when negotiating with clients or vendors?

## DO YOU

get the **RIGHT MESSAGE** across every time you make a presentation?

## ARE YOU

comfortable reacting to **CHANGING** circumstances?

If the answer to any of these questions might be '**no**', then let **LEAP** make the answer '**yes**'

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LEADERSHIP & EXECUTIVE ACADEMY PROGRAMME

Singapore 25th-27th September 2014  
 Hong Kong 2nd-4th October 2014

You have probably achieved your current position through a combination of talent and hard work, but do you possess the key management skills necessary to take you to the next level – in short, could you do your boss's job?

## WHAT IS LEAP?

You start **LEAP** by completing our two proprietary assessment tools to determine your unique profile as both a leader and a negotiator. One month later you will learn our unique approach to Leadership, Negotiation and Communication on a 3-day residential course.

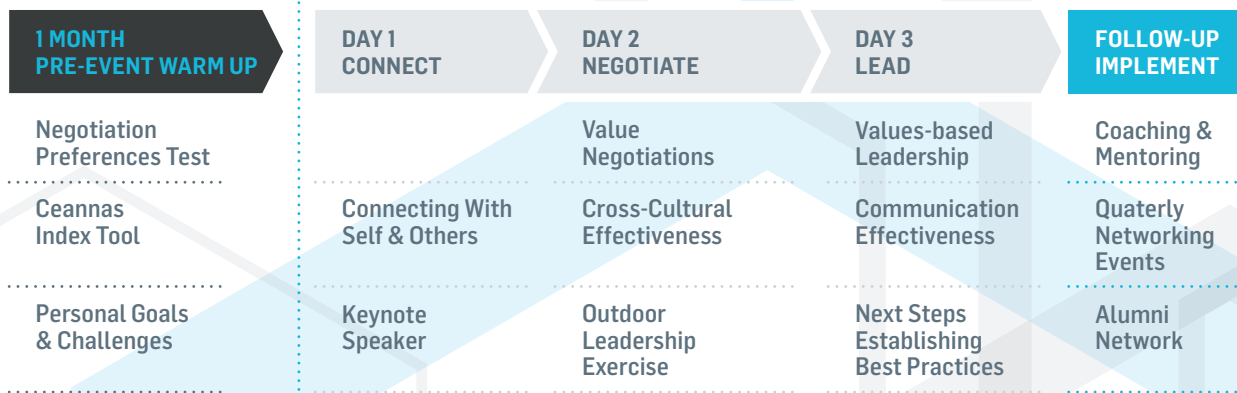
In addition, you will engage in one-to-one coaching sessions which will consider your unique personal profile, framed within the context of your current position. These sessions will explore ways in which you can boost key competencies to bring out the best in you, personally, and professionally.

We will offer a post event de-brief session as part of your on-going development. To help you grow as a leader, you will be asked to mentor one of the other **LEAP** participants, and, in return, be mentored by them.

Quarterly networking sessions will help you re-connect and create a community of **LEAP** graduates.

## WHAT ARE THE GOALS OF LEAP?

- *Make you more self-aware and develop skills to reach your full potential.*
- *With increased awareness of both yourself and others, help you become a better leader by example and inspiration.*
- *Identify and challenge your current patterns of behaviour, and learn ways to improve the way you approach negotiation and conflict.*
- *Improve self-confidence and resilience, particularly in the face of adversity and change.*



**LEAP** is a unique 3-month executive development programme designed to introduce you to the concepts of Value-based Leadership and Win-Win Negotiation, as well as make you a more effective communicator.

\* The organisers reserve the right to change the details and running order of the programme  
 Download a detailed event running order [HERE](#)



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# LEAP

LEADERSHIP & EXECUTIVE ACADEMY PROGRAMME

## GETTING TO KNOW YOURSELF

Drummond International and Pluris have created the Ceannas Index and Negotiation Preferences Test, proprietary tools that will help identify what type of leader and negotiator you are.

One month before the event you will complete an on-line survey, and receive a confidential report and interpretation guide. These results will form the core of the residential programme and one-to-one coaching. While the reports go into significant detail, the results of both tests can be illustrated on the spider diagrams below.



### CEANNAS LEADERSHIP REPORT



### NEGOTIATION PREFERENCES REPORT



### DOWNLOAD A SAMPLE REPORT



[Sample Ceannas Leadership Report](#)

[Sample Negotiation Preferences Report](#)



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# WHO WE ARE

The Glue Partnership brings together industry leaders in the field of Human Capital Development to offer innovative solutions to boost individual and organisational effectiveness.

We believe that the lines between negotiation and communication, or ethics, value and leadership are becoming less clearly defined, and the more traditional ways of teaching these skills increasingly outdated. The Glue Partnership has been created to bring together specialists in the fields of communication, negotiation, change management and leadership to offer a more focused and tailor-made solution to our client's needs.

## LEAP REGISTRATION & INVESTMENT

**LEAP** registration fee US\$3,380

Discounted early booking rate of US\$2,880 before 30th May 2014

**LEAP** is an all inclusive programme, registration fee includes all pre-event assessments, accommodation, food and course materials.

## CONTACT US

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Nuno Delicado **E:** [nuno@thegluepartnership.com](mailto:nuno@thegluepartnership.com) **M:** +65 8442 4814

[www.thegluepartnership.com](http://www.thegluepartnership.com)



Nuno  
Delicado

A former McKinsey and Bain consultant, Nuno blends solid management consulting methodologies with INSEAD's top-quality executive education to help individuals and organisations improve negotiation and influencing abilities and boost results in high-stakes deals. Nuno has been teaching negotiation to private and public sector leaders at INSEAD and the Lee Kuan Yew School of Public Policy, as well as coaching them on complex multiparty conflicts, labour negotiations, and sales, procurement and M&A deals.

[www.plurisvalue.com](http://www.plurisvalue.com)



Drew  
Drummond

Drew Drummond is highly regarded for his coaching and interpersonal skills work. His experience spans from the shipping industry, to the not for profit sector with Columba 1400 and the public sector working in residential child care. These experiences combined with a wide range of networks have helped him and those with whom he works to realise the importance of values led leadership.

[www.drummondinternational.com](http://www.drummondinternational.com)



Norman  
Drummond

Norman Drummond is often described as "one of the most inspiring and talented Scots of this generation" on account of his unparalleled breadth of interest, knowledge and experience. From the gangland areas of Glasgow and Edinburgh as a young Minister, to The Parachute Regiment and The Black Watch, to Fettes College as Chaplain and thence, at the early age of 32, becoming Headmaster of Loretto, Norman's life has represented a personal commitment to leadership and to developing talent in others.

[www.drummondinternational.com](http://www.drummondinternational.com)



Robert  
Rigg

Robert Rigg's career has spanned a number of continents and industries. As an investment banker from 1991 to 2004 working in Asia, London and New York, Robert ran the Emerging Market trading desks at Credit Suisse. On leaving banking he took ownership of a sport's marketing business and developed the Asian franchise for LogoPaint 3D sports signage. In 2010 Robert launched the SmarTone HK Challenge, Asia's leading experiential leadership development programme.

[www.bam-boo.com.sg](http://www.bam-boo.com.sg)

